

# PASSIONATE ABOUT PEOPLE SKILLS?

Get career-ready with Post Graduate Program in Banking Sales and Relationship Management.

- ✓ Diverse career opportunities in sales & relationship management
- ✓ Placement opportunities with Top Banks & NBFCs
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Book your **₹5,500** seat at  
+18% GST

# NIIT

\* Up to 3 Job selection opportunities, within 120 days from the date of moving into placement bank on successful completion of the program.



# POST GRADUATE PROGRAM IN BANKING SALES & RELATIONSHIP MANAGEMENT

## Program Details

|   |   |
|---|---|
| <b>Program Duration</b>                 | 186 Hours (6 days a week, 6 hours per day)  |
| <b>Program Eligibility</b>              | <b>Education:</b> Minimum 50% in 10 <sup>th</sup> , 12 <sup>th</sup> , and Graduation (Regular Mode).<br><b>Graduation:</b> Any stream except Engineering (BE, BTech, BArch, Diploma).<br><b>Academic Gap:</b> Maximum 1-year gap allowed between 10th to Graduation.<br><b>Age:</b> Less than 24 Years and 6 Months at the time of admission.<br><b>Work Experience:</b> Less than 2 years.  |
| <b>Program Fee<sup>2</sup></b>          | INR 55,000 (+18% GST)   |
| <b>Program Curriculum</b>               | <b>BFSI Industry Foundation</b><br>Banking Basics & NBFC   Liability Products   Asset Products   NISM V<br>Compliance KYC   AML   Digital & Fintech   Selling Skills   Customer Service   Relationship Management   Retail Branch Operations   Foreign Exchange & NRI Services   NBFC   Recap   Evaluation & MT   Finacle   Investment Products   Capital Markets   Fixed Income   Equity   Commodity   Insurance   DMAT   ETF   Regulatory Compliance & Audit Grooming & Etiquette   Interview Skills & E-Mail Writing (Including Mock Interviews) |
| <b>Mode of Learning<sup>3</sup></b>     | • <b>Live</b> Mentor-led Online Classes. Medium of Instruction will be English.   |
| <b>Placement Assistance<sup>1</sup></b> | Placement assistance on successful program completion in Banks and NBFCs  |

## Selection Process



Fill Application Form



Personal Interview



Enrol & Pay Program Fee

## Hiring Partners:

Axis Bank | HDFC Bank | Bank of America | Kotak Mahindra Bank | IDFC First Bank | Yes Bank  
Punjab National Bank | Bajaj Finance | Muthoot Finance | ICICI Prudential | Accenture | HDB Finance  
HCL Healthcare | Tech Mahindra | Policy Bazaar and many more.

<sup>1</sup> Placement Assistance with 3 selection opportunities in 120 days. T&C Apply.

<sup>2</sup> Check our website for more payment options.

<sup>3</sup> Infrastructure requirement: Access to Personal Computer of defined configuration and Highspeed internet broadband connectivity.

**TO REGISTER, CONTACT US:**



1800 3000 6448



www.niit.com



SCAN TO BOOK NOW